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Thursday, November 02, 2006

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Purchasing Office RECOMMENDATION FOR COUNCIL ACTION

ITEM No. 20

Subject: Authorize award and execution of a 24-month requirements service agreement with ANACON INC., Houston, TX, to provide priority and regulated pollutant analysis services for the Austin Water Utility in an amount not to exceed \$460,000, with two 12-month extension options in an estimated amount not to exceed \$230,000 per extension option, for a total estimated contract amount not to exceed \$920,000

Amount and Source of Funding: Funding in the amount of \$230,000 is available in the Fiscal Year 2006-2007 Operating Budget of the Austin Water Utility. Funding for the remaining 12-months of the initial contract period and extension options will be contingent upon available funding in future budgets

Fiscal Note: There is no unanticipated fiscal impact. A fiscal note is not required

Additional Backup Material

(click to open)

ANACON_BID_TAB

For More Information: Steve Aden, Supervising Senior Buyer, 974-2021

Purchasing Language: Lowest bid of three bids received. **MBE/WBE:** This contract will be awarded in compliance with Chapter 2-9C of the City Code (Minority-Owned and Women-Owned Business Enterprise Procurement Program) No subcontracting opportunities were identified; therefore no goals were established for this solicitation

This contract is to provide priority and regulated pollutant analysis of environmental water quality samples for the Laboratory Services Division of the Austin Water Utility on an as needed basis. These analyses are required as part of the City's compliance with the Federal Clean Water Act mandates, as well as related state and local requirements.

This service complies with applicable U S Environmental Protection Agency standards

MBE/WBE solicited. 21/13 MBE/WBE bid: 0/0

PRICE ANALYSIS a. Adequate competition. b. One hundred ninety-eight notices were sent including 21 MBEs and thirteen WBEs. Six solicitations were issued. Three bids were received with no response from MBEs/WBEs. Two "No Bid" responses were received. c. The pricing offered represents a 49% decrease from the last contract award March 2003. The decrease can be attributed to lower list prices and a 33% discount on all tests performed.

APPROVAL JUSTIFICATION a Lowest bid. b The Purchasing Office concurs with the Austin Water Utility's recommended award c. Advertised in the Austin American-Statesman and on the Internet

AGENDA DATE: 11/2/06

VENDOR NAME: ANACON, INC.

BID TABULATION

IFB No. SA06300098

Priority and Regulated Pollutant Analysis Services (21 Sample Test)

TOTAL UNIT PRICE FOR 21 DIFFERENT

<u>VENDOR</u> <u>TYPE TESTS REQUIRED</u>

Anacon Inc. \$1,553

Houston, TX

TestAmerica Analytical \$2,745

Nashville, TN

Ana-Lab Corp \$3,294

Kılgore, TX

Bid tabulation on file in the Purchasing Office.